



CASE STUDY

Collaboration with Local Tech School Grooms Qualified Talent for Client

A multinational technology company that designs, develops, and sells consumer electronics awarded Volt the opportunity to provide contingent staffing. We established a vendor-on-premise solution for their call center and warehouse facilities to support their customer service and technical positions.

The Challenge

Our client needed qualified candidates with a Material Handler 3 (MH3) Certification, but at a less competitive pay rate. Experienced candidates with that requirement were not willing to accept positions at a below-market pay rate.

HIGHLIGHTS



85% of qualified candidates successfully completed the MH3 certificate program



Successful redeployment of candidates.

The Solution

Volt offers free training to our candidates for a MH2 Certification when they complete their one-year assignment with the client. Volt partnered with a local technical college that offers MH3 Certifications and successfully negotiated a discounted certification cost. If the candidate is eligible during their three-month break in service, they can:

- Attend the MH3 certification program to learn the hardware training on computer components, and
- Earn their MH3 Certification.

Once the candidate has the certificate, they can reapply to return to an MH3 position which provides a higher pay.

The Result

Of the qualified candidates that participated in the training, **85% of the MH2 candidates who finished their one-year assignment went on to successfully complete the MH3 certificate program.** These candidates were redeployed back to the client in the higher paid position of MH3.